

**UNIVERSITY OF NORTH TEXAS  
FOUNDATION, INC.**

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FINANCIAL STATEMENTS  
AND  
INDEPENDENT AUDITORS' REPORT

FOR THE YEARS ENDED AUGUST 31, 2018 AND 2017

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Members:  
AMERICAN INSTITUTE OF  
CERTIFIED PUBLIC  
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**HANKINS, EASTUP, DEATON,  
TONN & SEAY**  
A PROFESSIONAL CORPORATION  
CERTIFIED PUBLIC ACCOUNTANTS

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
University of North Texas Foundation, Inc.  
Denton, Texas

We have audited the accompanying financial statements of University of North Texas Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of August 31, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of University of North Texas Foundation, Inc. as of August 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Hankins, Eastup, Deaton, Tonn & Seay*

Hankins, Eastup, Deaton, Tonn & Seay, PC  
Denton, Texas

November 28, 2018

UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION  
AUGUST 31, 2018 AND 2017

	<u>ASSETS</u>	
	August 31, 2018	August 31, 2017
Cash and cash equivalents	\$ 13,206,667	\$ 11,937,989
Investments	355,984,317	315,567,378
Contributions and other receivables	6,718,043	3,390,557
Prepaid expenses	-	92
Real property	33,164	24,839
Other assets	7,500	7,500
Cash value - life insurance policies	551,315	523,376
Assets held under trust and annuity agreements	5,589,186	5,422,955
Total Assets	<u>\$ 382,090,192</u>	<u>\$ 336,874,686</u>
<u>LIABILITIES AND NET ASSETS</u>		
Liabilities:		
Accounts payable and accrued expenses	\$ 2,001,924	\$ 1,639,105
Agency funds	460,317	398,052
Trust and annuity obligations	2,477,704	2,451,999
Assets held for others	217,024,679	197,551,807
Total Liabilities	<u>221,964,624</u>	<u>202,040,963</u>
Net Assets:		
Unrestricted:		
Board designated endowments	390,000	-
Board designated for reserves	1,869,728	1,746,303
Fair value of endowments below historical cost	(180,265)	(466,529)
Undesignated	942,704	1,112,192
Total Unrestricted	<u>3,022,167</u>	<u>2,391,966</u>
Temporarily restricted	35,557,815	29,355,122
Permanently restricted	121,545,586	103,086,635
Total Net Assets	<u>160,125,568</u>	<u>134,833,723</u>
Total Liabilities and Net Assets	<u>\$ 382,090,192</u>	<u>\$ 336,874,686</u>

See accompanying notes to the financial statements.

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED AUGUST 31, 2018 AND 2017

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	<u>Unrestricted</u>	<u>Temporarily Restricted</u>
Revenues, Gains, and Other Support		
Contributions	\$ 42,200	\$ 6,584,302
Investment income	2,045	2,213,364
Grant Revenue	-	605,000
Management fee income	2,166,936	-
Other income	-	160,804
Realized and unrealized gain (loss) on market value of investments	44,490	9,316,457
Actuarial gain (loss) on annuity obligations	-	-
Increase in cash value - life insurance	-	-
	<hr/>	<hr/>
Total Revenues, Gains, And Other Support	<u>2,255,671</u>	<u>18,879,927</u>
Net Assets Released from Restrictions	7,739,224	(7,699,217)
Transfers/Changes in Donor Restrictions	<u>(176,197)</u>	<u>(4,978,017)</u>
Total Net Assets Released From Restrictions/Transfers	<u>7,563,027</u>	<u>(12,677,234)</u>
Program Services		
Internal management fee	1,457,578	-
Scholarships and awards	2,245,036	-
Grant Support to UNT	605,000	-
Expense reimbursements	23,623	-
Services for programs	255,204	-
Distributions to UNT	3,133,414	-
Grant to University President	133,000	-
Distributions to other Institutions	16,500	-
Life insurance premiums	<u>10,816</u>	<u>-</u>
Total Program Services	<u>7,880,171</u>	<u>-</u>

See accompanying notes to the financial statements.

<u>Permanently Restricted</u>	<u>Year Ended August 31, 2018 Total</u>
\$ 13,081,095	\$ 19,707,597
-	2,215,409
-	605,000
-	2,166,936
5,999	166,803
6,012	-
151,232	9,366,959
100,406	151,232
<u>13,344,744</u>	<u>100,406</u>
	<u>34,480,342</u>
(40,007)	-
<u>5,154,214</u>	<u>-</u>
<u>5,114,207</u>	<u>-</u>
-	1,457,578
-	2,245,036
-	605,000
-	23,623
-	255,204
-	3,133,414
-	133,000
-	16,500
<u>-</u>	<u>10,816</u>
<u>-</u>	<u>7,880,171</u>

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED AUGUST 31, 2018 AND 2017

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	<u>Unrestricted</u>	<u>Temporarily Restricted</u>
Management and General Expenses		
Salaries and benefits	\$ 1,093,342	\$ -
Consulting fees	56,469	-
Professional services	41,569	-
Travel	23,055	-
Administrative and other	20,643	-
Bank and credit card charges	156	-
Office and computer equipment	14,683	-
Insurance	20,670	-
Professional development and memberships	23,249	-
Strategic planning	<u>14,490</u>	<u>-</u>
Total Management and General Expenses	<u>1,308,326</u>	<u>-</u>
Total Program Services and Expenses	<u>9,188,497</u>	<u>-</u>
Change in Net Assets	630,201	6,202,693
Net Assets - Beginning of Year	<u>2,391,966</u>	<u>29,355,122</u>
Net Assets - End of Year	<u>\$ 3,022,167</u>	<u>\$ 35,557,815</u>

See accompanying notes to the financial statements.

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<u>Permanently Restricted</u>	<u>Year Ended August 31, 2018 Total</u>
\$ -	\$ 1,093,342
-	56,469
-	41,569
-	23,055
-	20,643
-	156
-	14,683
-	20,670
-	23,249
-	14,490
<u>-</u>	<u>1,308,326</u>
-	9,188,497
<u>18,458,951</u>	<u>25,291,845</u>
<u>103,086,635</u>	<u>134,833,723</u>
<u>\$ 121,545,586</u>	<u>\$ 160,125,568</u>



**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED AUGUST 31, 2018 AND 2017

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	<u>Unrestricted</u>	<u>Temporarily Restricted</u>
Revenues, Gains, and Other Support		
Contributions	\$ 42,265	\$ 381,760
Adjustment to prior year contributions receivable	-	-
Investment income	45,463	1,549,605
Grant Revenue	570,000	-
Management fee income	1,725,431	-
Other income	-	54,891
Realized and unrealized gain (loss) on market value of investments	-	9,891,954
Actuarial gain (loss) on annuity obligations	-	-
Increase in cash value - life insurance	-	-
	<hr/>	<hr/>
Total Revenues, Gains, And Other Support	<u>2,383,159</u>	<u>11,878,210</u>
Net Assets Released from Restrictions	6,527,993	(6,493,125)
Transfers/Changes in Donor Restrictions	<u>1,411,744</u>	<u>(2,595,881)</u>
Total Net Assets Released From Restrictions/Transfers	<u>7,939,737</u>	<u>(9,089,006)</u>
Program Services		
Internal management fee	1,202,055	-
Scholarships and awards	1,931,668	-
Grant Support to UNT	570,000	-
Expense reimbursements	8,246	-
Services for programs	670,516	-
Distributions to UNT	2,681,336	-
Grant to University President	70,000	-
Distributions to other Institutions	23,000	-
Life insurance premiums	<u>14,434</u>	<u>-</u>
Total Program Services	<u>7,171,255</u>	<u>-</u>

See accompanying notes to the financial statements.

<u>Permanently Restricted</u>	<u>Year Ended August 31, 2017 Total</u>
\$ 9,228,203	\$ 9,652,228
-	-
-	1,595,068
-	570,000
-	1,725,431
-	54,891
-	-
-	9,891,954
698,633	698,633
<u>9,398</u>	<u>9,398</u>
 <u>9,936,234</u>	 <u>24,197,603</u>
 (34,868)	 -
<u>1,184,137</u>	<u>-</u>
 <u>1,149,269</u>	 <u>-</u>
 -	 1,202,055
-	1,931,668
-	570,000
-	8,246
-	670,516
-	2,681,336
-	70,000
-	23,000
<u>-</u>	<u>14,434</u>
 <u>-</u>	 <u>7,171,255</u>

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED AUGUST 31, 2018 AND 2017

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	<u>Unrestricted</u>	<u>Temporarily Restricted</u>
Management and General Expenses		
Salaries and benefits	\$ 1,043,307	\$ -
Consulting fees	47,571	-
Professional services	50,139	-
Travel	7,095	-
Administrative and other	27,694	-
Bank and credit card charges	348	-
Office and computer equipment	20,902	-
Insurance	26,781	-
Professional development and memberships	21,004	-
Strategic planning	<u>8,603</u>	<u>-</u>
Total Management and General Expenses	<u>1,253,444</u>	<u>-</u>
Total Program Services and Expenses	<u>8,424,699</u>	<u>-</u>
Change in Net Assets	1,898,197	2,789,204
Net Assets - Beginning of Year	<u>493,769</u>	<u>26,565,918</u>
Net Assets - End of Year	<u>\$ 2,391,966</u>	<u>\$ 29,355,122</u>

See accompanying notes to the financial statements.

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<u>Permanently Restricted</u>	<u>Year Ended August 31, 2017 Total</u>
\$ -	\$ 1,043,307
-	47,571
-	50,139
-	7,095
-	27,694
-	348
-	20,902
-	26,781
-	21,004
-	<u>8,603</u>
<u>-</u>	<u>1,253,444</u>
-	<u>8,424,699</u>
11,085,503	15,772,904
<u>92,001,132</u>	<u>119,060,819</u>
<u>\$ 103,086,635</u>	<u>\$ 134,833,723</u>

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED AUGUST 31, 2018 AND 2017

	<u>Year Ended</u> <u>August 31, 2018</u>	<u>Year Ended</u> <u>August 31, 2017</u>
Cash Flows From Operating Activities		
Change in net assets	\$ 25,291,845	\$ 15,772,904
Adjustments to reconcile change in net assets to net cash provided by Operating activities:		
Realized and unrealized (gain)/loss on market value of investments	(9,366,959)	(9,891,954)
(Increase)/Decrease in contributions and other receivables	(3,327,486)	1,002,534
Actuarial (gain)/loss on annuity obligations	(151,232)	(698,633)
(Increase) in cash value – life insurance	(27,939)	(9,397)
(Increase)/Decrease in prepaid expense	92	11
Increase/(Decrease) in accounts payable and accrued expenses	362,819	178,241
Increase/(Decrease) in agency funds	62,265	31,995
Increase/(Decrease) in annuity obligations	25,705	277,099
Noncash contributions	<u>(1,052,018)</u>	<u>(4,377,915)</u>
Net Cash Provided (Used) By Operating Activities	<u>11,817,092</u>	<u>2,284,885</u>
Cash Flows From Investing Activities		
Increase/(Decrease) in assets held for others	19,472,872	17,195,021
Proceeds from sale of investments	77,973,235	30,043,515
Purchases of investments	<u>(107,994,521)</u>	<u>(48,481,120)</u>
Net Cash Provided (Used) By Investing Activities	<u>(10,548,414)</u>	<u>(1,242,584)</u>
Net Increase (Decrease) in Cash and Cash Equivalents	1,268,678	1,042,301
Cash and Cash Equivalents- Beginning of Year	<u>11,937,989</u>	<u>10,895,688</u>
Cash and Cash Equivalents- End of Year	<u>\$ 13,206,667</u>	<u>\$ 11,937,989</u>
Supplemental Cash Flow Information:		
Gifts of securities	\$ 1,052,018	\$ 4,377,915
Interest paid	-	-
Income taxes paid	-	-

See accompanying notes to the financial statements.

# UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.

## NOTES TO THE FINANCIAL STATEMENTS

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### **NOTE 1 – PURPOSE AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Purpose

The University of North Texas Foundation, Inc. (Foundation) is a nonprofit organization with the purpose of providing financial support to the University of North Texas. This purpose is accomplished by the Foundation receiving and managing donations (cash and non-cash) from individuals and organizations.

The Foundation is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

#### Basis of Presentation

The financial statements have been prepared on the accrual basis of accounting.

#### Contributions

Contributions are generally temporarily or permanently restricted by the donor to support specific programs within the University of North Texas. Unconditional promises to give are recorded as received. Contributions receivable due in the next year are recorded at their estimated net realizable value. Contributions receivable due in subsequent years are recorded at the present value of their estimated net realizable value, using interest rates applicable to the years in which the promises are received to discount the amounts. An allowance for uncollectible promises to give has been provided based on management's evaluation of contributions receivable at year end.

Contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets.

Endowment contributions and investments are permanently restricted by the donor. Investment income available for distribution is recorded in temporarily restricted net assets because of program restrictions. The portion of the fair value of endowment funds which is below the endowment fund's historical cost is recorded as a reduction in unrestricted net assets.

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

NOTES TO THE FINANCIAL STATEMENTS

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**NOTE 1 – PURPOSE AND SUMMARY OF SIGNIFICANT ACCOUNTS POLICIES  
(Continued)**

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

Cash equivalents consist of highly liquid investments with an initial maturity at the time of purchase of three months or less. At August 31, 2018 and 2017, there was \$1,918,559 and \$3,748,277, respectively, of cash equivalents in the Foundation's investment accounts awaiting investment.

Investments

The Foundation carries investments in marketable securities, other common stocks, and mutual funds with readily determinable fair values at their fair values based on quoted prices in active markets (Level 1 measurements) in the statements of financial position. Investments in fixed income securities, fixed income mutual funds, and comingled funds are carried at their fair value based on published valuations (Level 2 measurements). Investments in non-publicly traded Real Estate Investment Trust and Hedge Funds of Funds are carried at their fair value as determined using significant unobservable inputs (Level 3 measurements). Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities.

Real Property

Real property consists of property that has been donated to the Foundation. The property is stated at the estimated fair value at the time of the donation.

Other Assets

Other assets consists of paintings donated to the Foundation and held for sale. The paintings are recorded at their fair value as of the date of the donation.

Agency Funds

Agency funds consist of resources held by the Foundation as an agent for resource providers and will be transferred to third-party recipients specified by the resource provider.

Date of Management's Review

Subsequent events were evaluated through November 28, 2018, which is the date the financial statements were available to be issued.

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

NOTES TO THE FINANCIAL STATEMENTS

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**NOTE 2 – INVESTMENTS**

Investment securities consisted of the following at August 31, 2018 and 2017:

	<u>August 31, 2018</u>		<u>August 31, 2017</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
U.S. and International Stocks and Equity Mutual Funds/Comingled Funds	\$ 183,528,161	\$ 215,002,474	\$ 146,522,187	\$ 185,130,687
U.S. and International Fixed Income Securities and Mutual Funds/Comingled Funds	65,543,402	65,119,348	62,861,418	63,015,734
U.S. Balanced Comingled Fund	16,300,000	21,065,941	16,300,000	18,046,024
Real Estate Investment Trust and Mutual Funds	10,785,912	11,352,006	9,319,665	9,936,938
Natural Resource Mutual Fund/Global Hard Assets Mutual Fund	12,768,882	12,103,256	15,756,960	12,726,765
Hedge Funds of Funds/ Mutual Fund	<u>21,906,833</u>	<u>31,341,292</u>	<u>21,906,833</u>	<u>26,711,230</u>
	<u>\$ 310,833,190</u>	<u>\$ 355,984,317</u>	<u>\$ 272,667,063</u>	<u>\$ 315,567,378</u>

Investment income consists of interest and dividends on investment securities and is shown net of investment fees and expenses of \$136,976 and \$69,532 for the years ended August 31, 2018 and 2017, respectively.

**NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS**

Generally accepted accounting principles requires disclosure of an estimate of fair value of certain financial instruments. The Foundation's significant financial instruments other than investments are cash and cash equivalents, contributions and other receivables, and other short-term assets and liabilities. For these financial instruments, carrying values approximate fair value.



**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

NOTES TO THE FINANCIAL STATEMENTS

**NOTE 4 – FAIR VALUE MEASUREMENTS**

Fair values of assets measured on a recurring basis at August 31, 2018 and 2017 are as follows:

	<u>Fair Value</u>	<u>Fair Value Measurements at Reporting Date Using</u>		
		<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
August 31, 2018:				
Securities/Mutual Funds/Comingled Funds	\$ 324,641,408	\$ 199,171,377	\$ 125,470,031	\$ -
Real Estate Investment Trust	1,617	-	-	1,617
Hedge Funds of Funds	<u>31,341,292</u>	<u>-</u>	<u>-</u>	<u>31,341,292</u>
Total	<u>\$ 355,984,317</u>	<u>\$ 199,171,377</u>	<u>\$ 125,470,031</u>	<u>\$ 31,342,909</u>
August 31, 2017:				
Securities/Mutual Funds/Comingled Funds	\$ 288,849,551	\$ 193,605,834	\$ 95,243,717	\$ -
Real Estate Investment Trust	6,597	-	-	6,597
Hedge Funds of Funds	<u>26,711,230</u>	<u>-</u>	<u>-</u>	<u>26,711,230</u>
Total	<u>\$ 315,567,378</u>	<u>\$ 193,605,834</u>	<u>\$ 95,243,717</u>	<u>\$ 26,717,827</u>

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	<u>Real Estate Investment Trust</u>	<u>Hedge Funds Mutual Funds</u>	<u>Total</u>
August 31, 2016	\$ 72,632	\$ 24,459,430	\$ 24,532,062
Total gains/(losses) (realized/unrealized)	(66,035)	2,251,800	2,185,765
Purchases, issuance, and settlements	<u>-</u>	<u>-</u>	<u>-</u>
August 31, 2017	\$ 6,597	\$ 26,711,230	\$ 26,717,827
Total gains/(losses) (realized/unrealized)	(4,980)	4,630,062	4,625,082
Purchases, issuance, and settlements	<u>-</u>	<u>-</u>	<u>-</u>
August 31, 2018	<u>\$ 1,617</u>	<u>\$ 31,341,292</u>	<u>\$ 31,342,909</u>

The gains and losses for each year are included in the statements of activities under realized and unrealized gain (loss) on market value of investments.

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

NOTES TO THE FINANCIAL STATEMENTS

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**NOTE 4 – FAIR VALUE MEASUREMENTS (continued)**

Financial assets valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Fair values for mutual funds and comingled funds valued using level 2 inputs are based on published daily valuations. Fair values for the Real Estate Investment Trust, Hedge Funds of Funds, and Loan Fund are determined by third-party valuations of the investments. There were no changes in valuation methods during fiscal years 2018 or 2017.

**NOTE 5 – CONTRIBUTIONS AND OTHER RECEIVABLES**

Contributions and other receivables as of August 31, 2018 and August 31, 2017 are as follows:

	August 31, 2018	August 31, 2017
Contributions receivable in less than one year	\$ 2,340,805	\$ 2,435,754
Contributions receivable in one to five years	4,657,733	1,476,347
Contributions receivable in six to ten years	2,051,426	25,000
Contributions receivable in over ten years	-	-
Total Contributions Receivables	9,049,964	3,937,101
Less allowance for uncollectible amounts	(746,449)	(375,301)
Less discounts to net present value	(1,585,472)	(184,088)
Net Contributions Receivable	6,718,043	3,377,712
Other amounts receivable	-	12,845
Total Contributions and Other Receivables	<u>\$ 6,718,043</u>	<u>\$ 3,390,557</u>

Contributions receivable in more than one year have been discounted to net present value using an interest rate of eight percent.

**NOTE 6 – UNRESTRICTED NET ASSETS**

During the year ended August 31, 2018, the Foundation's Board of Directors designated \$390,000 of unrestricted net assets to fund 13 board-designated endowment funds. The funds will be used for scholarships in the thirteen colleges within the University of North Texas.

Unrestricted net assets at August 31, 2018 and 2017 also include \$1,869,728 and \$1,746,303 respectively, which has been designated by the Foundation's Board of Directors as a reserve for future operations.

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

NOTES TO THE FINANCIAL STATEMENTS

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**NOTE 7 – TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets consist of contributions from donors to specified programs or scholarships within the University of North Texas. Temporarily restricted net assets also includes income from endowment funds that are available for distribution upon satisfaction of the specific program restriction stated in the endowment agreement.

**NOTE 8 – PERMANENTLY RESTRICTED NET ASSETS**

Net assets were permanently restricted for the following purposes at August 31, 2018 and 2017:

	<u>August 31,</u> <u>2018</u>	<u>August 31,</u> <u>2017</u>
Endowments to support various programs, scholarships and other activities of the University of North Texas	\$ 120,994,271	\$ 102,563,259
Cash value of life insurance policies that will provide proceeds upon death of insured for endowments	<u>551,315</u>	<u>523,376</u>
Total	<u>\$ 121,545,586</u>	<u>\$ 103,086,635</u>

**NOTE 9 – LIFE INSURANCE POLICIES**

Several endowments have been established which are to be funded or partially funded by life insurance policies for which the Foundation has been named owner and beneficiary. Premium payments made by the Foundation are reimbursed by the donors of the policies. As of August 31, 2018 and 2017, there were a total of 24 and 25 such policies, respectively, with death benefits totaling \$1,889,703 and \$1,982,636 respectively, and cash values totaling \$551,315 and \$523,376 respectively.

**NOTE 10 – INCOME TAX STATUS**

The Foundation has received a letter of determination from the Internal Revenue Service advising that it qualifies as a non-profit corporation under Section 501(c)(3) of the Internal Revenue Code and, therefore, is not subject to income tax. The Foundation is not a private foundation within the meaning of section 509(a) of the Internal Revenue Code.

## UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.

### NOTES TO THE FINANCIAL STATEMENTS

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#### **NOTE 11 – RETIREMENT PLAN**

The Foundation sponsors a defined contribution retirement plan covering all full time employees of the Foundation. Prior to January 1, 2017, the Foundation contributed 8.5% of eligible employees' compensation to the plan, and employees were required to contribute a minimum of 6.65% of compensation to the plan. Effective January 1, 2017, a new 403(b) plan was adopted. Under the terms of the new plan, the Foundation contributes a full matching contribution of up to 6.0% of compensation for employees who make an elective contribution. An additional discretionary non-elective contribution may be allocated on the basis of compensation, as budgeted and approved by the Board in advance of the fiscal year. Employees may make voluntary contributions up to the limits prescribed by the Internal Revenue Code. The Foundation contributions to the existing and prior plans were \$68,553 and \$67,712 for the year ended August 31, 2018 and 2017 respectively.

#### **NOTE 12 – ASSETS HELD UNDER SPLIT INTEREST AGREEMENTS**

The Foundation is the Trustee or Co-Trustee of various charitable remainder trusts and administers several gift annuity contracts. The agreements require annuity payments to the income beneficiaries for life, with the remaining assets of the trusts or agreements creating endowments upon the death of the income beneficiary. The annuity obligations are recorded at the present value of the expected future cash payments to the beneficiaries based on published life expectancy tables using a discount rate of six percent.

The assets held under these agreements are included in the statement of financial position at fair value.

#### **NOTE 13 – ASSETS HELD FOR OTHERS**

The Foundation holds and invests certain funds in trust on behalf of the University of North Texas System (UNTS). Pursuant to an investment agreement dated March 15, 2012 and amended and restated on November 1, 2014, certain UNTS long-term assets have been placed with the Foundation and invested in the Foundation's Consolidated Investment Pool. The UNTS investment funds are subject to the same investment management policy as the Foundation's investments, but receive monthly distributions. The initial term of the agreement effective on November 1, 2014 ended August 31, 2017. It contains a provision to automatically renew annually thereafter, as well as a provision for early termination as agreed by the parties. UNTS elected to not renew the agreement August 31, 2018.

The Foundation also holds and invests certain funds in trust on behalf of the University of North Texas (UNT). Pursuant to an investment management agreement dated August 24, 2012, certain UNT endowment assets have been placed with the Foundation and invested in the Foundation's Consolidated Investment Pool or the Foundation's DFA Short-Term Government fund. The UNT endowment funds invested in the Foundation's Consolidated Investment Pool are subject to the same investment management and distribution policies as the Foundation's investments. The initial term of the agreement ended August 31, 2013, with a provision to automatically renew annually thereafter. On April 28, 2017 the agreement was re-written with an effective date of June 1, 2017, with the initial term ending on August 31, 2022 and a provision to automatically renew and extend for additional five-year terms.

**UNIVERSITY OF NORTH TEXAS FOUNDATION, INC.**

NOTES TO THE FINANCIAL STATEMENTS

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**NOTE 13 – ASSETS HELD FOR OTHERS (continued)**

UNTS and UNT are independent of the Foundation in all respects. UNTS and UNT are not subsidiaries or affiliates of the Foundation and are not directly or indirectly controlled by the Foundation. The Board of Regents of UNTS makes all decisions regarding the business and affairs of UNTS and UNT, and their long-term assets and endowment assets managed by the Foundation are the exclusive property of UNTS and UNT respectively. Since the Foundation does not have ownership of any of the UNTS or UNT assets, neither the principal nor income generated by these assets, except for management fees paid from these assets, are included in the amount of net assets of the Foundation.

Also, a trust for which the Foundation serves as Trustee currently name the Foundation as the remainder beneficiary, however, the donor has retained the right to change the remainder beneficiary to other charitable organizations. As a result, the Foundation has recorded the assets held under this trust as assets held for others.

Assets held under these arrangements are included in the Statement of Financial Position at fair value, and the Foundation realized net management fee income of \$709,358 and \$523,376 respectively during the year ended August 31, 2018 and 2017, respectively for its services.

A summary of the assets held for others is as follows:

	<u>August 31, 2018</u>	<u>August 31, 2017</u>
Trust for which beneficiary can be changed	\$ 1,382,875	\$ 1,351,176
UNTS assets managed by Foundation	158,548,191	144,653,451
UNT endowment assets managed by Foundation	<u>57,093,613</u>	<u>51,547,180</u>
Total Assets Held for Others	<u>\$217,024,679</u>	<u>\$197,551,807</u>

**NOTE 14 – CONCENTRATIONS OF CREDIT RISK**

The Foundation maintains cash balances at times in excess of \$250,000 in its depository bank, which are insured by the Federal Deposit Insurance Corporation up to \$250,000. The total amount of checking account deposits with Wells Fargo Bank N.A. as of August 31, 2018 and 2017 was \$3,198,051 and \$3,070,413, respectively. In addition to the checking account balances, the Foundation had cash balances of \$7,593,747 and \$5,386,401 at August 31, 2018 and 2017, respectively, invested with Wells Fargo Securities in a money market mutual fund.

The Foundation also maintains short-term cash investments in other money-market mutual funds, which are not insured. The amount held in these money market mutual funds was \$2,544,046 and \$3,752,718 at August 31, 2018 and 2017, respectively.